

# Tascosa National Bank

---

JAMES E. MEAD, JR.  
President

May 28, 1987

Mr. M. Peter Henthorn, President  
Profit Motivators International  
40 Linden  
Boulder, Colorado 80302

Dear Peter:

In reviewing the information from various areas of the bank, it is apparent that the recently completed project was successful not only from a monetary basis but also from a work flow basis. We believe that our goals as far as saving money were accomplished, and the results of improved work flow exceeded our expectations. Your staff interrelated with the bank staff in an efficient and friendly manner which was the real key to the success of the project. We look forward to the next visit by your representatives to insure that we are maintaining the efficiency established by your company.

Sincerely yours,



James E. Mead, Jr.

JEM/jw